



Serving the real estate investment profession
in Southwest Florida since 1981



The Real Estate Investment Society (REIS) is an independent organization, dedicated to assisting members in the effective utilization of real estate through networking, education, public service, and a common voice on pertinent issues.

Membership in the Real Estate Investment Society is open to:

- ◆ Registered Principals and Representatives
- ◆ Real Estate Brokers and Property Managers
- ◆ Developers and Builders
- ◆ Bankers and Lenders
- ◆ Attorneys
- ◆ Land Planners and Development Consultants
- ◆ Environmental Consultants
- ◆ Investors and Property Owners
- ◆ Business Consultants in Real Estate Investment
- ◆ Architects and Engineers
- ◆ Appraisers and Title Insurance Agents
- ◆ Financial Planners and Accountants
- ◆ . . and affiliated professions

Membership is limited to 250 individuals.



LUNCHEON MEETINGS

The Real Estate Investment Society (REIS) conducts monthly luncheon meetings for its members and their guests. The luncheons feature speakers on topics concerning various aspects of economic growth and development, as well as current issues affecting the real estate investment community. The luncheons provide a forum for discussion of issues and valuable networking opportunities.

TOWN HALL MEETINGS

Panel discussions and workshops on growth management issues are presented on a periodic basis to bring government regulators and elected officials together with industry professionals.

PROFESSIONAL EDUCATION

Professional educational courses and seminars are also sponsored by the Society in cooperation with other professional organizations. These programs provide useful information on proper procedures and techniques for land acquisition, entitlement and development processes, investment strategies, structuring group investments, financing and marketing investment properties, and professional services.

RECOGNITION & COLLABORATION

Members' contact information and links are published in the Membership Directory on the REIS web site. Government agencies, elected officials and the press are encouraged to refer to the Directory and rely on the REIS membership as a source of expertise on real estate issues.

REIS partners with other professional organizations in the real estate investment and development business to present seminars, social networking events, and expositions.

The lively REIS annual social event and the bi-annual Commissioners Reception provide marvelous opportunities for members and their guests to become better acquainted on a personal basis.

REPRESENTATION

REIS represents the real estate investment community to the media and government in Florida. The organization monitors legislative issues and informs its members on legislation and regulations that affect the business and real estate community. REIS is also an active member of the Horizon Council.

INFORMATION

Members receive e-mail bulletins and the *REIS Report*, a monthly online newsletter which reports on industry trends and techniques, legislative issues, and news of the local commercial and investment real estate market. Members also receive special e-mail bulletins alerting them to regulatory issues and meetings of concern to the industry.

SCHOLARSHIP

REIS has established the scholarship program to encourage and support students interested in commercial real estate and related professions. A permanent scholarship fund with Florida Gulf Coast University was established in 1999 with a \$10,000 endowment. In 2011 the fund was increased and renamed the Paul Sands Memorial - REIS Scholarship Program.

In 2006, REIS also established the REIS Scholarship Foundation, a not-for-profit, registered 501(c)3 corporation that provides an opportunity for REIS members and the business community to make charitable donations for college scholarships. REIS provides management of the Foundation, allowing 100% of donations to be awarded as scholarships.

COMMUNITY SERVICE

REIS provides financial support for the Horizon Foundation's annual Industry Appreciation Event. Contributions are also made to deserving community organizations related to the local real estate industry. REIS has made significant contributions to Builders Care and to the Special Equestrians, a therapeutic riding facility serving Southwest Florida.



A LEGACY OF SERVICE

In 1981, leading members of Southwest Florida's commercial and investment real estate community banded together to establish a local organization that would provide practical education, promote ethical standards, and represent the interests of the profession within the local business community. They formed Florida's first regional chapter of the Real Estate Securities and Syndication Institute (RESSI).

In 1990, the organization sought to concentrate its energies and resources entirely on initiatives and educational programs that addressed local market conditions and investment strategies. To achieve those goals, the Real Estate Investment Society was formed as an independent organization, dedicated to serving the real estate investment profession in Southwest Florida.

PAST PRESIDENTS

| | | | |
|-----------------------------|------|---------------------------|-------------|
| Karen Miller | 2017 | Neale Montgomery | 2001 |
| Amanda L. Brock, Esq. | 2016 | Charles J. Basinait | 2000 |
| Matt Simmons | 2015 | W. Michael Maxwell, MAI | 1999 |
| Sean Ellis, Esq. | 2014 | Ronald E. Inge | 1998 |
| Steve Hurley | 2013 | R.O. "Dick" Richards III | 1997 |
| Kim Donnelly | 2012 | Robbie B. Roepstorff | 1995 - 1996 |
| Kevin M. Fitzgerald | 2011 | Frank D'Alessandro | 1993 - 1995 |
| Hal Tate | 2010 | Randal L. Mercer, CAM | 1991 - 1993 |
| Sharon Jenkins-Owen, AICP | 2009 | Stanley A. Stouder, CCIM | 1990 - 1991 |
| Steven C. Hartsell, Esq. | 2008 | Russell T. Gorgone, CCIM | 1989 - 1990 |
| Gerald A. Hendry, MAI, CCIM | 2007 | Warren T. Barry, CCIM | 1988 - 1989 |
| Stanley A. Stouder, CCIM | 2006 | Robert S. Barber, CCIM | 1987 - 1988 |
| Frank Mullins | 2005 | J. Clifford Wiersma, CCIM | 1986 - 1987 |
| Russell Schropp | 2004 | John R. Asp | 1985 - 1986 |
| Larry Johnson | 2003 | Robert B. White, CCIM | 1984 - 1985 |
| Tracy L. Hayden | 2002 | Mitch Williams | 1983 - 1984 |
| | | John E. States | 1982 - 1983 |



2018 OFFICERS & BOARD OF GOVERNORS



Seated, from left: President Bev Larson, Vice President Alexis Crespo, Treasurer Mary Gentile, and Secretary Bill Morris.
Standing, from left: Governors Mark Morris, Travis Merrick, David Fry, Jason Brewer, Lori Moore, Tim Hancock, and Kent Poli.
Immediate Past President Karen Miller is not pictured.

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