

REAL ESTATE INVESTMENT SOCIETY

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2015 OFFICERS:

President Matt Simmons
Vice President Amanda L. Brock, Esq.
Treasurer Karen Miller
Secretary Bev Larson, CCIM

2015 GOVERNORS:

Bob Bassett
Alexis Crespo
Mary Gentile
Bill Morris
Mark Morris
John Nicola
Peter Rossi
Past President Sean Ellis, Esq.

BOARDROOM REPORT

News from recent REIS board meetings

Luncheon Programs:

The September presentation on Collier County growth is available on the [REIS website](#).

Florida Bankers Association CEO Alex Sanchez will be the speaker at the October 13th luncheon, sponsored by [Morris-Depew Associates, Inc.](#)

There will not be a luncheon in November, in favor of the Annual Gala Social Event on November 5th.

The December 8th luncheon will look at the healthcare industry as a catalyst for commercial and residential growth, presented by Dave Kistel, Vice President of Facilities and Support Services with Lee Memorial Health System. [Krise Commercial Group](#) is the sponsor.

REIS welcomes your suggestions on programs and speakers you would like to see at the luncheons. Please share your ideas with [Amanda Brock](#), 239.344.1269.

Luncheon and Event Sponsorships:

Contact Chairman [Peter Rossi](#), 239.514.4100 for availability and details. Prime sponsorships are also available for the popular annual social event.

Scholarship:

The Paul Sands Memorial Slaw Dog Golf Tournament takes place December 17th. Last year's event raised \$5,800 for the Paul Sands Memorial -REIS Scholarship Program at Florida Gulf Coast University. Information on REIS scholarship programs is on the [REIS web page](#).

Member Relations & Social Events:

Reservations are now open for the annual party on November 5th at the Marina at Edison Ford, served by Pinchers. Contact Social Event Committee Chairs [Bev Larson](#) and [Peter Rossi](#) to help or to be a sponsor.

Membership:

Renewal notices for 2016 will be emailed in November, so please verify that your contact information is current in the [REIS membership directory](#).

GOOD TIMES AHEAD!

Join fellow REIS members and their guests for continuous live music, an incredible array of hors d'oeuvres, and a rousing good time on November 5th, at The Marina at Edison Ford on the river in downtown Fort Myers.

Come by land or by sea! The party is exclusively for REIS members, who may each bring one guest. Admission is \$30 per person. Make your reservations now on the [REIS event calendar](#).

The party is generously sponsored by:

[Grandbridge Real Estate Capital](#)
[Hans Wilson & Associates](#)

and our event partners:

Edison-Ford Marina
Daniel Melvin, "most romantic voice in SW Florida"
Jennifer "Golden Note" Gilmore

Additional sponsorships are available. Contact Social Chairs [Bev Larson](#) and [Peter Rossi](#) for details.

REIS 2016 BOARD NOMINATIONS

Nominations for the REIS 2016 officers and board of governors have been announced. The election will be conducted at the Annual Social Event on November 5th.

President: Amanda Brock, Esq., Henderson Franklin Starnes & Holt, P.A.

Vice President: Karen Miller, GHD Services

Treasurer: Bev Larson, CCIM, Lahaina Realty

Secretary: Alexis Crespo, Waldrop Engineering

Board of Governors: Noel Davies, Roetzel & Andress; Arleen Hunter, City of Bonita Springs; Bill Morris, Morris-Depew Associates; and Chris Pacitto, Velocity Engineering; nominated to 2-year terms, joining returning board members: Bob Bassett, Branch Banking & Trust Company; Mary Gentile, LandQwest Property Management; and Peter Rossi, Forge Engineering. Matt Simmons, Maxwell, Hendry & Simmons, LLC, joins the Board as the immediate past president.



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REIS SCHOLARSHIP AWARDS

The Real Estate Investment Society (REIS) proudly announces the award of the annual Paul Sands Memorial – REIS Scholarship to Florida Gulf Coast University (FGCU) student Krista Swift. The scholarship provides \$2,000 toward tuition and books. In addition, the REIS Scholarship Foundation awarded \$1,500 scholarships to FGCU student John Doherty and Ave Maria University student Brandon Barnes. The scholarships will be presented at the REIS October luncheon.

These outstanding scholars also receive honorary membership in REIS for one year and may attend meetings on a complimentary basis. "We welcome outstanding scholars to join us, to learn about the area's commercial real estate industry, and develop relationships with members of the business community," explained REIS President Matt Simmons. Find information on REIS scholarship programs on the [REIS web site](#).

LEGISLATIVE DELEGATION TO MEET

Lee County Legislative Delegation meets October 14th to consider local bills, funding requests, and public commentary for the 2016 State Legislative Session. The meeting is from 9 to 5 in Florida Southwestern State College Nursing Building, Room AA-177. The Delegation includes Senators Lizbeth Benacquisto and Garrett Richter, and Representatives Matt Caldwell, Dane Eagle, Heather Fitzenhagen, and Raymond Rodriguez.

MIXED USE DEVELOPMENT

A symposium on "Making Dollars & Sense of Mixed Use Development" will take place at Harborside Event Center in Fort Myers on October 15th. The day-long program will address the advantages and challenges of urban infill and redevelopment, transit-oriented development, and traditional neighbor mixed use. Presented by the City of Fort Myers, details on [City website](#).

REIS WELCOMES NEW MEMBERS

Please join in welcoming our new members:
Diego Patino, Grandbridge Real Estate Capital
John Debitetto, Land Solutions
Janet Davis, Kova Commercial, LLC

Membership details and application are on [REIS website](#).

SW FLORIDA "FORGING AHEAD"

The 2015 REIS symposium "Forging Ahead - Insight from Global, State and Local Perspectives in Real Estate" drew an attentive audience of about 150 to Florida Gulf Coast University (FGCU) on October 2nd. The REIS Education Committee of Alexis Crespo, John Nicola, Mary Gentile, and Bev Larson prepared a stellar program.

Lee County Commission Chairman **Brian Hamman** presented the welcome address. **Dr. Randy Anderson, Ph.D., CRE**, President of Griffin Capital Asset Management, addressed national trends, **Dr. Jerry D. Parrish, Ph.D.**, Chief Economist & Director of Research at the Florida Chamber Foundation spoke on state trends,



Dr. Jerry D. Parrish, Ph.D.



Dr. Robert Beatty, DBA

and **Dr. Robert Beatty, DBA**, Dean of Lutgert College of Business at FGCU, discussed the local market.

The presentations are available on the REIS website [Resources Page](#) - thanks to the generosity of our special guest speakers.

[Roetzel & Andress](#) was the title sponsor, with co-sponsors [VIP Realty - Commercial](#), [LandQwest Property Management](#), [Neal Communities](#), [IBERIABANK](#), [Waldrop Engineering](#), and [KW Property Management](#). Lutgert College of Business and the American Planning Association (APA) Florida / Promised Lands Chapter were event partners.



A panel discussion of local commercial trends included: **Brian Goguen**, COO of Barron Collier Companies; **Michael Greenberg**, Southwest Florida Regional President of Neal Communities; **Adam Palmer**, CCIM, of LandQwest Commercial; and **Mark Stevens**, President of Stevens Construction.

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