

2013 OFFICERS:

President Steve Hurley
Vice President Sean Ellis, Esq., LEED AP
Treasurer Matt Simmons
Secretary Amanda L. Brock, Esq.

2013 GOVERNORS:

Jean Gruss
Randy Krise, CCIM
Steven P. Kushner, Esq.
Bev Larson
Charles Mann, Esq.
Karen Miller
Lisa Sands
Past President Kim Donnelly

BOARDROOM REPORT

News from recent REIS board meetings

Luncheon Programs:

There will not be a luncheon in November, in favor of the annual party on November 21.

The December 10th luncheon will be sponsored by [Krise Commercial Group](#).

REIS welcomes your suggestions on programs and speakers you would like to see at the luncheons. Please share your ideas with [Sean Ellis](#), 239.337.3850.

Scholarship Programs:

The Paul Sands Memorial - REIS Scholarship Program is presenting \$2500 scholarships to 2 FGCU students. The Paul Sands Memorial Slaw Dog invitational golf tournament will be December 12 and a portion of the proceeds will support the Scholarship Program.

Applicants are sought for the REIS Scholarship Foundation scholarship to be awarded in January. The REIS Scholarship Foundation is a not-for-profit registered 501(c)3 corporation that provides opportunity to make charitable donations to fund scholarships. Contact Scholarship Committee Chairs [Lisa Sands](#) and [Matt Simmons](#) to plan your year-end contributions.

Annual Social Event:

The annual event takes place Nov. 21 at The Firestone in downtown Fort Myers. Great live music and other exciting temptations have been arranged by Social Committee Chair [Bev Larson](#).

Membership:

Dues for the remainder of 2013 will be waived for new members joining by October 31. Information and the [membership application](#) are on the REIS website.

Luncheon Registration Policy:

Registration is required for monthly luncheons. Luncheon fees are not refundable but may be transferred to another member or colleague prior to the deadline.

LET THE GOOD TIMES ROLL!

Join fellow REIS members and their guests for continuous live music, an incredible array of hors d'oeuvres, and a rousing good time at the Martini Bar in The Firestone in downtown Fort Myers. The party is \$30 for a REIS member and you may bring one guest for \$20.

The party is generously sponsored by:

[Henderson Franklin Starnes & Holt, PA](#)
[Conestoga - Rovers & Associates](#)
[Pavese Law Firm](#)
[Wells Fargo Business Banking & SBA Lending](#)
[City of Palms Realty](#)
[Hans Wilson & Assoc.](#)

and our event partners:

The Firestone
Daniel Melvin
Jennifer "Golden Note" Gilmore

Additional sponsorships are available. Contact Social Chair [Bev Larson](#) for details.

REIS OFFICERS & BOARD ELECTED

The REIS 2014 officers and 3 new board members were elected at the October Luncheon Meeting:

President: Sean Ellis, Esq.; Roetzel & Andress, LPA

Vice President: Matt Simmons, Maxwell & Hendry Valuation Services, Inc.

Treasurer: Amanda Brock, Esq., Henderson Franklin Starnes & Holt, P.A.

Secretary: Karen Miller, Conestoga-Rovers & Associates

Board of Governors: Alexis Crespo, Waldrop Engineering, PA; Randy Krise, Krise Commercial Group, LLC; Bev Larson, Lahaina Realty; Charles Mann, Esq., Pavese Law Firm; ; Mark Morris, VIP Realty - Commercial; John Nicola, Grandbridge Real Estate Capital; and Nikole Wesley, Chris-Tel Construction. Steve Hurley, David Douglas Associates, joins the Board as the immediate past president.



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REIS GOVERNORS HONORED

The retiring members of the REIS Board of Governors - Jean Gruss, Steven P. Kushner, and Lisa Sands - will forego commemorative plaques and the funds allocated for that purpose will be donated to the REIS Scholarship Foundation in honor of their service.

FORECLOSED PROPERTIES UPDATE

Lee County is moving forward with an ordinance to require lenders to register foreclosed and vacant properties, to be implemented in January. Lee commissioners will consider whether the registry will be managed by staff or sourced to a third party. The ordinance will also be applied to properties mortgaged through federal programs (Fannie Mae, Freddie Mac, FHA) in spite of a recent court ruling that exempts those properties from such local ordinances.

DUE DILIGENCE PANEL

Naples Area Board of Realtors (NABOR) presents a panel discussion on due diligence for commercial real estate October 15 at NABOR in Naples. Panelists include real estate attorneys Mark Price and Kevin Lottes, environmental engineer Roxanne Gause, and Collier County Code Enforcement Director Jeff E. Wright. Free admission. Register at www.nabor.com.

"GREEN" EXPO & CONFERENCE

Annual 2-day Expo & Conference on the economics of sustainable development and business is October 16-17 at Harborside Event Center in Fort Myers. Features trade show, networking, and programs on incentives for green building and property management. Presented by Florida Dept. of Environmental Protection, Southwest Florida Regional Planning Council, and the Small Business Development Center (SBDC) at FGCU. Details and reservations at SBDC website: www.sbdc.fgcu.edu.

SWF HOUSING MARKET TRENDS

The condition and outlook for the new housing market in Lee, Collier and Charlotte Counties will be explained by REIS member and real estate broker Randy Thibaut on November 12 at Miromar Design Center in Estero. Presented by Lee and Collier Building Industry Associations. Register at www.bia.net or www.cbja.net.

REAL ESTATE MARKET REVIVAL

Over 100 participated in the Real Estate Investment Society (REIS) Sept. 13th Strategy Workshop "The Real Estate Market Revival - Let's Get Ready to Roll!"



Paul Stasaitis



Milt Flinn, Brian Goguen, Michael Greenberg & Sean Ellis

Speakers and panelists included:

- Dr. Ronald B. Toll, Provost and VP of Academic Affairs of Florida Gulf Coast University;
- Paul Stasaitis, Senior Managing Director of Holliday, Fenoglio, Fowler, LLP;
- Paige Rausch, Commercial Advisor with Boback Commercial Group.
- Brian Goguen, Senior VP of Barron Collier Companies;
- Milt Flinn, COO of Kitson & Partners, Talis Park;
- Michael Greenberg, VP of Building at Neal Communities, Inc.
- W. Stephen Hagenbuckle, Managing Principal of TerraCap Management;
- Glen Salyer, Interim Economic Development Director for Lee County; and
- Jim Boback, CCIM, Commercial Advisor with Boback Commercial Group.



Paige Rausch

REIS Vice President Sean Ellis served as moderator. The workshop provided continuing education credits for certified planners, professional engineers and attorneys.

The half-day workshop was presented by REIS and its partners: Urban Land Institute (ULI), FGCU, and The Chamber of Southwest Florida. The title sponsor was [ROETZEL](#), with co-sponsors [HSA Engineers & Scientists](#) and [Pavese Law Firm](#).

STAYING INFORMED & INVOLVED

The [calendar of events](#) on the REIS website is constantly updated with industry and government events.

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