

**2020 OFFICERS:**

President Mary Gentile, CSM, CRX  
Vice President Bill Morris, P.E.  
Treasurer Kent Poli  
Secretary Lori Moore

**2020 GOVERNORS:**

BJ Brundage  
Gordon Glover  
Michael Lehnert  
Don Miller  
Josh Philpott  
Molly Scott  
Justin Thibaut  
Past President Alexis Crespo, AICP

## BOARDROOM REPORT

News from recent REIS board meetings

**Luncheon Programs:**

**The June 9th luncheon is cancelled.**

Current plans are to conduct the **July 14th luncheon** as an online program, to include a report on the Southwest-Central Florida Transportation Corridor by M-CORES Task Force member Matt Caldwell and the 2020 Legislative Review by State Representative Dane Eagle. The program will be sponsored by [Henderson Franklin, Attorneys at Law](#).

The **August 11th luncheon** is expected to return to Pelican Preserve Clubhouse with a local economic and development forecast by Leslie Deutch, of John Burns Real Estate Consulting. The event will be sponsored by [Velocity Engineering](#).

**Sponsorships:**

Contact [Molly Scott](#), 239.226.0500, for information and availability of opportunities to sponsor REIS events.

**Scholarship Program:**

REIS Scholarship Foundation is a 501(c)3 corporation and donations may be tax deductible. REIS manages the Foundation, which allows 100% of donations to be used for scholarships. Details are on the [REIS webpage](#) or by contacting [Bev Larson](#), 239.281.1290.

**Real Estate Symposium: September 17th**

Committee Chairs [Justin Thibaut](#) and [Don Miller](#) are developing topics for the annual educational program, co-hosted by Lutgert College of Business at Florida Gulf Coast University, and welcome your suggestions.

**REIS Annual Party: November 12th**

Festive event for REIS members and their guests. Invitations will be sent in October.

**Lee County Commissioners Reception: December 8th**

Popular bi-annual event exclusively for REIS members and their guests, hosted by Edison National Bank and Henderson Franklin Starnes & Holt. Invitations will be sent in November.

**Website:**

Check the [Calendar of Events](#) on the REIS website frequently for the latest details on meetings and events.

## RESTART SWFL

"RESTART SWFL" is an initiative to restore consumer confidence, renew a sense of prosperity, and assist Southwest Florida businesses in recovering. The program is a joint effort by Lutgert College of Business and Mareib College of Health and Human Services at Florida Gulf Coast University. The marketing and management resources are offered at no charge and include the following panel discussions:

"Leading heroically and ethically in the Coronavirus era" on June 9th will focus on the mindset shift needed to lead and thrive in crisis management.

"Business Survival: Accounting for Success" on June 23rd will address questions and offer insight on practical strategies for moving forward.

Register for the programs and learn about participating in RESTART SWFL by visiting [FGCU.edu/restart](#)

## SWF BUSINESS IMPACT STUDY

The final report on business impacts of the coronavirus in Southwest Florida has been completed by the [Regional Economic Research Institute \(RERI\)](#) at Florida Gulf Coast University. The initial survey was conducted in late March and following surveys in late April and late May.

## BUSINESS RECOVERY RESOURCES

The Florida Association of Realtors has compiled health and business information relative to the COVID-19 crisis real estate issues on one [webpage](#).

Lee County has established a [LeeCares website](#) with updated information on resources and assistance available to local businesses.

Guidelines for preparing commercial buildings for reentry have been developed by BOMA (Building Owners and Managers Association) and have been posted on the [REIS Resource web page](#). A *Pandemic Guide for Property Managers*, published by the Institute for Real Estate Management (IREM), is also available there.

## ALL FEDERAL TAXES DUE JULY 15TH

Individual, business and self-employment income tax returns and payments for 2019 are now due by July 15th. No forms need to be filed for the extended due date.

**BEV LARSON, CCIM**

COMMERCIAL  INVESTMENT  OFFICE  
RETAIL  LAND - ACREAGE  DEVELOPMENT

 





bev1314@aol.com 239.281.1290

239.337.0555  MHSappraisal.com

**MAXWELL HENDRY SIMMONS**  
real estate appraisers & consultants

## REIS SCHOLARSHIPS AVAILABLE

Florida Gulf Coast University (FGCU) and the Real Estate Investment Society Board of Governors are receiving and reviewing applications for scholarships to be awarded this fall. The goal is to award 3 scholarships, each providing \$2,500 toward tuition and books. The REIS Scholarship Foundation is a not-for-profit, registered 501(c)3 corporation that provides an opportunity for you to make charitable donations for college scholarships. REIS provides management of the Foundation, allowing 100% of donations to be awarded as scholarships. Details for applying for scholarships and for donating to the program are on the [REIS Scholarship webpage](#) or by contacting [Bev Larson](#), 239-281.1290.

## REIS WELCOMES NEW MEMBERS

Please join in welcoming our newest members:

**Mary Belmont** is with Elias Brothers Group, a roofing contractor serving Southwest Florida.

**Lanie Krechting** specializes in roofing sales with Elias Brothers Group and is experienced in construction, real estate and insurance.

Information about membership in the Real Estate Investment Society, including membership application, is available on the REIS website.

## REIS MEMBERS IN THE NEWS

**Tammy Hall** has been named to the board of directors of the National Roofing Contractors Association. She also serves on the board of the Florida Roofing and Sheet Metal Contractors Association.

## ENHANCED LEE TDR PROGRAM

Lee County is reviewing proposed amendments to the Land Development Code to implement new incentives for the Wetlands Transfer of Development Rights Program.

The incentives include:

- up to 1 Wetland TDU for every 5 acres of wetlands
- number of Wetland TDUs will be doubled if the sending area is within the Coastal High Hazard Area
- each TDU can be used, with administrative approval, for: 2 additional dwelling units; 10,000 sf of non-residential floor area; or 5,000 sf reduction in open space and on-site native preservation requirements.

The proposed amendments may be reviewed on the [Community Development website](#).

## REGULATORY BILL OF RIGHTS

On May 20th, President Trump signed an executive order that supports due process protections for those dealing with agency regulatory proceedings. Section 6 of the order contains 10 principles of "fairness in administrative enforcement and adjudication" which has been called the Regulatory Bill of Rights. The order instructs all agencies to revise their existing enforcement procedures and practices to conform to these principles:

- (a) The Government should bear the burden of proving an alleged violation of law; the subject of enforcement should not bear the burden of proving compliance.
- (b) Administrative enforcement should be prompt and fair.
- (c) Administrative adjudicators should be independent of enforcement staff.
- (d) Consistent with any executive branch confidentiality interests, the Government should provide favorable relevant evidence in possession of the agency to the subject of an administrative enforcement action.
- (e) All rules of evidence and procedure should be public, clear, and effective.
- (f) Penalties should be proportionate, transparent, and imposed in adherence to consistent standards and only as authorized by law.
- (g) Administrative enforcement should be free of improper Government coercion.
- (h) Liability should be imposed only for violations of statutes or duly issued regulations, after notice and an opportunity to respond.
- (i) Administrative enforcement should be free of unfair surprise.
- (j) Agencies must be accountable for their administrative enforcement decisions.

The complete order may be [viewed here](#).

## MARKET RESEARCH TOOLS ONLINE

Cape Coral Economic Development Office website now offers [SizeUp LBI](#), providing access to industry-specific and hyperlocal data to evaluate submarkets, gauge business competition, target advertising, and analyze local demographics, consumer spending, and work force.

## STORM SURGE MAPS COMING

The National Hurricane Center (NHC) will publish maps this summer to show areas facing storm surge from tropical storms and expected height of surge at numerous locations. The maps will be posted on the [NHC website](#).

 <p><b>FORGE</b> ENGINEERING INC INNOVATIVE ENGINEERING SOLUTIONS</p> <p>239.514.4100 www.ForgeEng.com</p>	<p>Forensic Engineering Roof Consulting Building Sciences Geotechnical Engineering Environmental Engineering Construction Materials Testing</p>
---	---

<p>Southwest Florida's Commercial &amp; Residential Real Estate Team</p> <p>239. 690.4100 <a href="http://www.krisecg.com">www.krisecg.com</a></p>	 <p><b>KRISE</b> COMMERCIAL GROUP</p>
--	--